

Easy Smart Grid

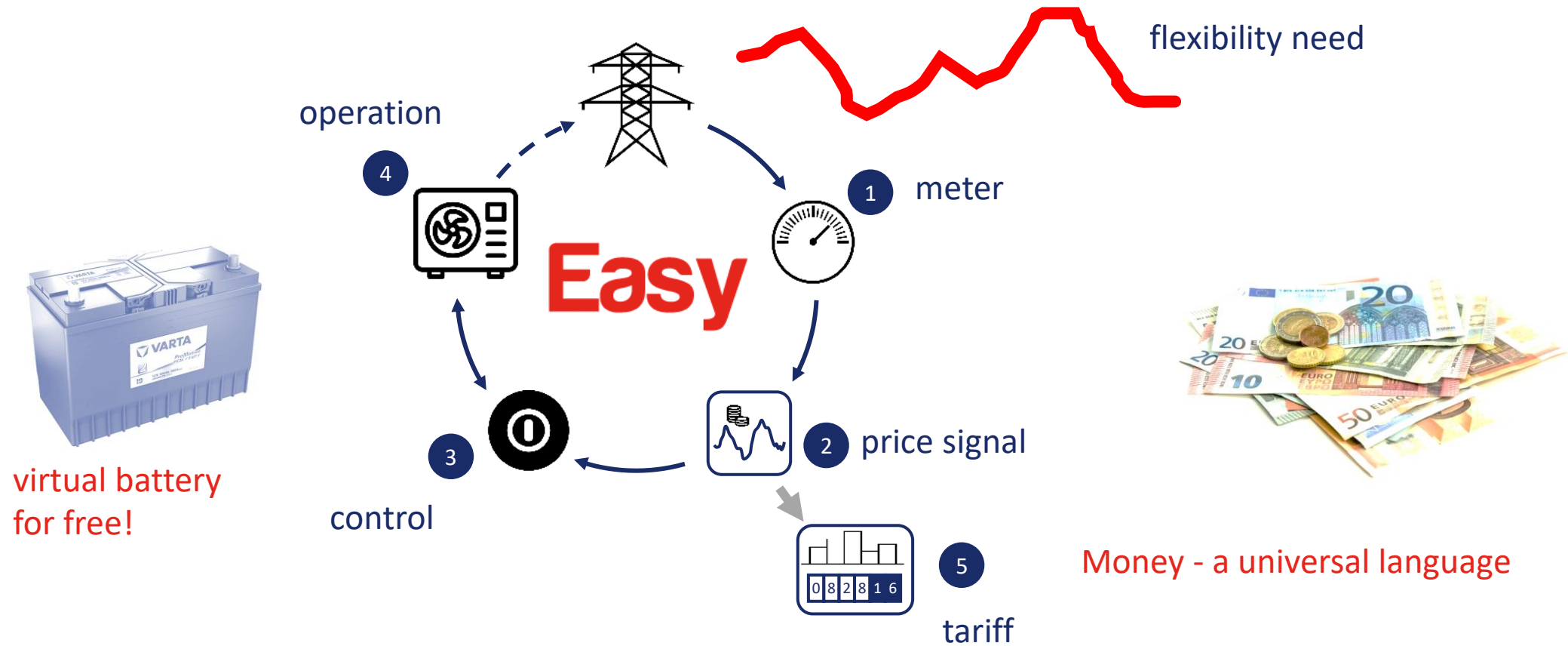
Enable heat pumps and EV chargers
to become „virtual PV batteries“

Easy Smart Grid GmbH

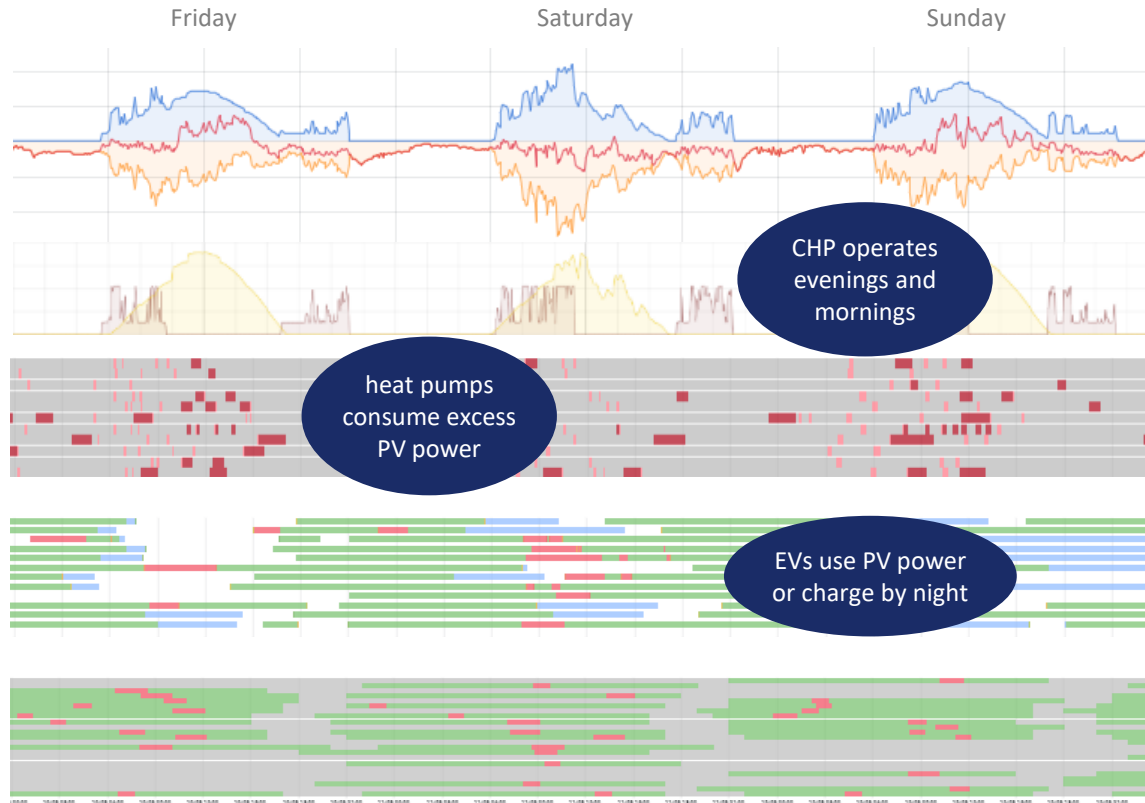
Pilot phase overview Aug. 29th, 2023



Create “virtual batteries” from flexibility and convert them into value



We piloted the technology in a community and it received a “good practice award”



— generation
— residual power
— consumption

15 generators
14 roof-top PV
1 CHP, modulating

12 heat pumps
■ warm water active
■ heating active

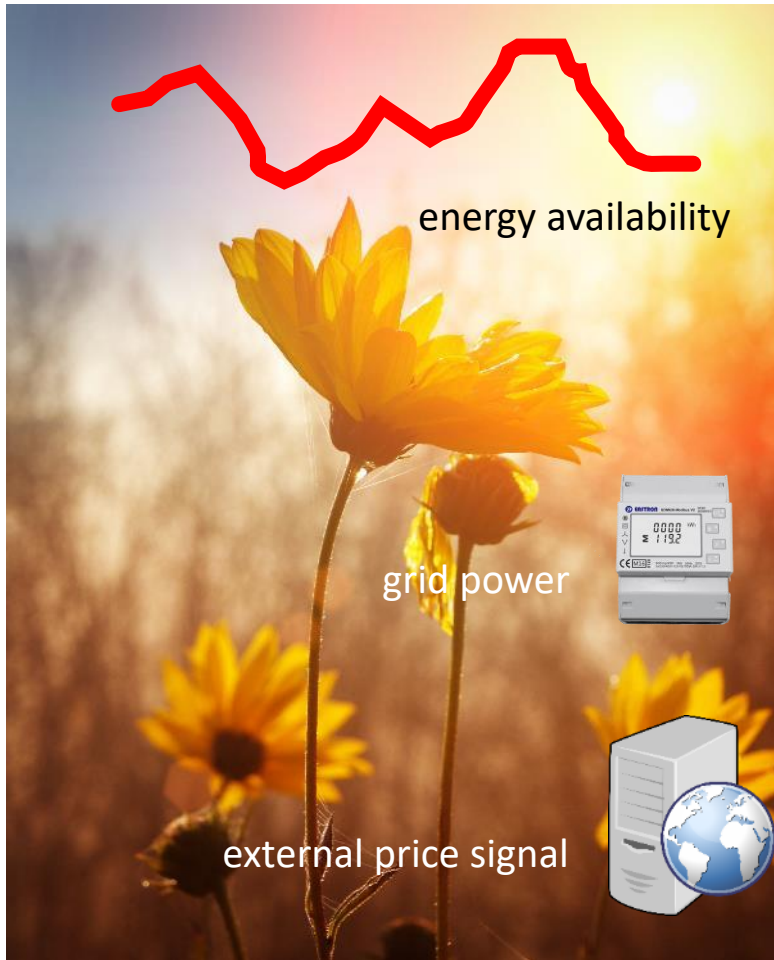
13 charging points
■ car at point
■ charging window
■ charging active

23 dish washers
■ program window
■ program running

+ 69 more appliances



Urban Tech supports product development with our partner Weider Heat Pumps

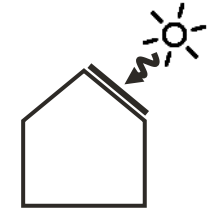


„Virtual Battery“



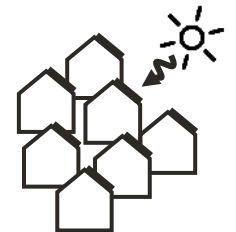
Single Building

- ➔ Maximize prosumer **PV self consumption**
- ➔ Support building **mains protection**



Grid Cluster

- ➔ Maximize self consumption of **energy communities**
- ➔ Support **grid protection**
- ➔ Market optimizing and system stability **services**



- WeiTrona® ESG
 - customer comfort
 - reduced energy cost
 - renewable energy use
 - grid protection

We will implement a pilot and jointly identify customers to market this smart solution



Benefits of smart solution



Reduction of peak grid connection loads of test building (percentage)



Increase of PV self-consumption of test building (percentage)



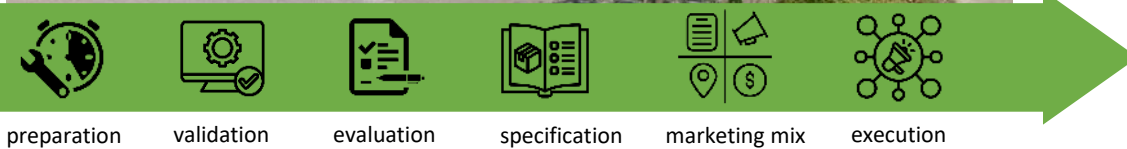
Proper reaction on external price signal (average price for operation)



Reliability of connectivity and controller operation (failure events)



Customer experience (assessment of handling, comfort, economy, ecology)



preparation

validation

evaluation

specification

marketing mix

execution

Pilot phase July to November 2023

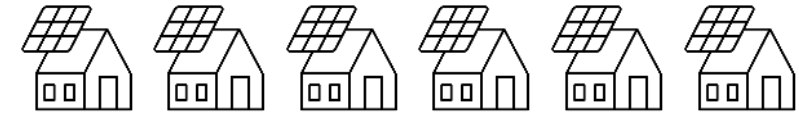
Identify interest and discuss opportunities

Actively addressed in pilot phase:

- First geographical market
- Application environment

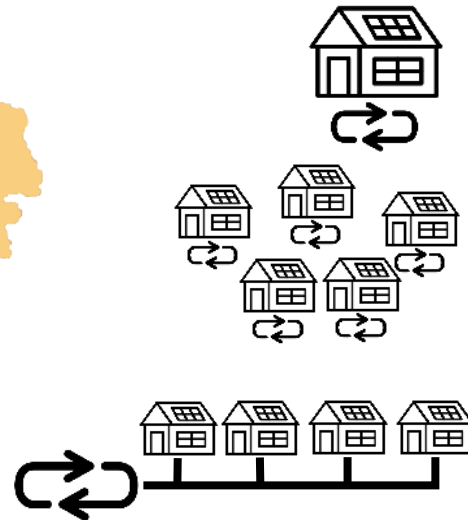


marketing workshops

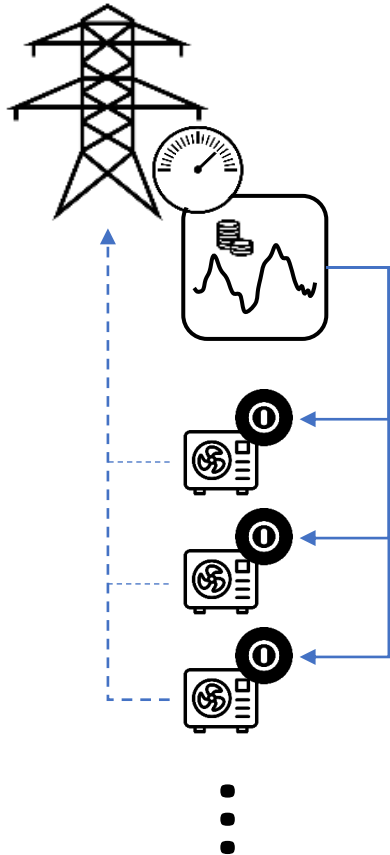


Target markets (new-built and renovation):

- **Single buildings** with ground ambient heat source potential (water, soil)
- **Clusters** of buildings (renewable/citizen energy communities)
- Quarters with common ambient heat source (**anergy heating networks**)



Novelty and IP: Empower any partner by providing solution or technology license

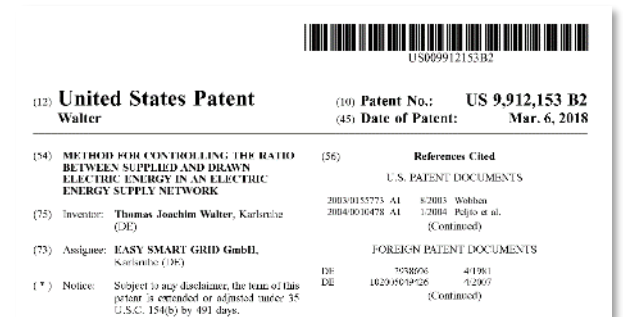


Easy Smart Grid scaling option:

replacing central control by market mechanisms

- Coordinate **any number of individual devices**
- Realize **any use case** by suitable price signal
- Suitable **algorithms as firmware update** or in externally connected “digital twin”
- **No re-configuration** of control algorithms necessary
- **Easy and fair allocating of benefits** between individual participants
- Provide **flexibility grid services**

IP is patented for Easy Smart Grid in Europe and USA



Attractive opportunities – go green at lower cost

250 €/year value
per household
→ Scale up!

Cheaper storage
Less grid extension
Resilient & secure supply

Sector coupling at
residential, com-
mercial, industrial
and grid scale

TRL 7 reached.
Compatible with
future regulation.

Solid patent
position – easy
transfer

Match massive
need with potential
for flexibility!